

“ THE VALUE OF PEACE OF MIND

You're going to keep your people, your wellness, how happy your people are.

The morale of your office is better when they don't feel like the weight of the world is on them and they're going to get blamed for something that's really not their fault.

TISHA MARSHALL, AP Director, University of Tennessee System

I sleep better at night now that we have PaymentWorks.

DOMINICK CHASE, Chief Financial Officer and SVP for Business Affairs, Ivy Tech Community College

“ AFTER PAYMENTWORKS STOPPED A FRAUD ATTEMPT

We immediately took the supplier out of ordering and put them on hold while PaymentWorks resolved this issue directly with the supplier. They reached out to the actual controller and verified the appropriate information. Once verified, we went ahead and approved the supplier to come back into our system so that we could issue payments. **PaymentWorks mitigated the risk for us. In my mind, the value of the solution speaks for itself.**

SHELLEY PAVARO, Director of Purchasing and AP, University of North Texas System

We had PaymentWorks up and running for less than 90 days when **they stopped a vendor impersonation fraud attempt** for us. As far as I am concerned, **PaymentWorks has already paid for itself.**

RICK GAY, Director of Procurement Services, Spring Branch Independent School District

We had a fraud attempt that PaymentWorks was able to catch for us. It was **an account takeover attempt** where we had invoices queued up to be paid in the following weeks. **PaymentWorks caught it before any changes were made in our vendor master file.**

MICHAEL JAMES GIUFFRE, Business Analyst, Tufts University

“ THE BENEFIT OF ORGANIZATIONAL VISIBILITY IN VENDOR MANAGEMENT

It just feels so much better knowing you're doing business with a good vendor. The visibility [is a game changer...] we were looking at several emails a day of people asking, "Hey, where are we at with this? Did you get that?" I don't answer those emails anymore. They don't come to me. I just don't answer.

DORI PARKER, *Assistant Director of Financial Analysis and Planning at NEOMED*

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“ THE PAIN OF MANUAL VENDOR MANAGEMENT

The workload was too much. On top of that, you had the angst and anxiety about making the next mistake and losing your livelihood. And that was **a big driver for why we sought out a partner that would help us to automate.**

RODNEY HARRIS, *Deputy County Manager, Cabarrus County, NC*

Putting in place such a key piece of technology to support our vendor management has increased our efficiencies, while adding layers of security and compliance. **Choosing PaymentWorks for our vendor onboarding process is an investment I know will continue to have an impact** for the South Dakota Board of Regents long after I have gone.

JANET PETERSON, *Director of Shared Services South Dakota Board of Regents*

We haven't had an IRS fine since we implemented PaymentWorks. That is real value for us.

JULIE ANN WHITE, *Vice President, Treasury Shared Services, Clean Harbors*

If we had not had PaymentWorks before the shutdown? It would have been impossible to continue our work uninterrupted. **The automation aspect has been key for our team keeping afloat while remote.**

EMILY HERMON, *Manager, Accounts Payable, Kent State University*

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